

LEASE NEGOTIATION CUSTOMER CASE STUDY



Name:
Dr. Jessica B., DDS



Location:
Tampa, FL



Stage of Career:
Late-Career



Goal:
Relocation

NEGOTIATED **\$790K** IN POTENTIAL SAVINGS FOR DR. B. | ROI: **7,800%**



Landlord covered all moving
+ buildout expenses, saving Dr. B:

\$250,000



Practice Downtime:

None



10-Year Term with
Options to Renew:

2 x 5 years

WHY CHOOSE CIRRUS?

- Rental Savings Since Inception: **\$480 Million+**
- Years' Experience: **20+ years**
- Dental Leases Reviewed: **25K+**
- Dental Leases Negotiated: **12K+**



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My 10+5+5 year contract is set up beautifully for a new partner to come in and purchase when I decide the time is right, and I have plenty of options, myself. Every detail is taken care of. I cannot stress enough how important good counsel is to our profession.

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Questions about your upcoming dental office renewal or negotiation with your landlord?
Call us for a complimentary lease chat by dialing **1.800.459.3413** or visit www.cirrusconsultinggroup.com.