

Featured Products

A Guide to **Dermatology Practices**
2023

Because So Many
Rely on You...
You Can **Rely on Us.**



1.800.772.4346 8am-8:30pm (et)
www.henryschein.com/medical

California customers please use website when ordering for Prop 65 information.

FEATURED PRODUCTS

A Guide to Dermatology Care

Patients are increasingly aware of the risk of skin cancer. As a result, preventative screenings, skincare-related procedures, including cosmetic treatments and benign and cancerous tissue removals, are on the rise.

Henry Schein Medical offers a diverse portfolio of dermatology services and products to help you improve the clinical, financial, and operational aspects of your practice while delivering high-quality patient care.

We know how vital it is to your patients and your practice that you are accessing a comprehensive and innovative dermatologic portfolio. Rely on us.

Because So Many **Rely on You**...You Can **Rely on Us**.

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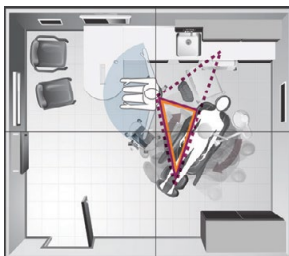
FLIP
through this section
for products &
solutions for your
specialty practice!



This is the dermatology workflow reimagined.

We have reengineered the dermatology room to combine three key activities effectively in one space—consultation, counseling and procedures. This seamless, flexible and efficient dermatology room design can help enhance the caregiver-patient relationship and ultimately improve outcomes.

Learn more: henryschein.com/midmarkmedical



Equipment That Works as Hard as You

Our extensive line of exam room supplies provides quality and easy-to-use solutions to serve the everyday demands of healthcare professionals.

Sundry Jars

Durable Lid

The stainless-steel lid provides durable coverage, capable of keeping up with today's infection control standards.

Clear Visibility

Transparent flint glass provides a clear view of contents, making sundry jars ideal for hospital and clinic settings.

Variety of Sizes

Sundry jars provide proper storage for various white goods, including gauze, applicators, bandages, and cotton balls, all available through Dukal.



> Contact your Henry Schein Sales Representative for additional information



Better Health. Better Future.

As a leader in the development and manufacturing of medical products, we partner with healthcare professionals to launch innovative solutions to unmet clinical needs.

Technology-Rich & ADA-Compliant Dermatology Exam Room Chairs & Equipment



464/463



830/829



MTC Cabinets

MTI manufactures ADA-compliant exam room equipment giving superior access to all patients without compromising chair or table height, extension, features, or technology to deliver better outcomes for healthcare providers and their patients.
www.mti.net

Specialized Equipment
for Specialty Healthcare
Medical Technology Industries



DERMASCOPES FROM ADC



Diagnostix™ 3.5V

Complete instrument includes 3.5V dermatoscope head and plug-in rechargeable Li-ion battery handle in padded, zippered nylon case

- Direct LED illumination
- Optical grade 10X focusable magnifying lens
- Large knurled focusing ring
- Two interchangeable contact plates – one with scale, one without
- C-sized handle with 1400 mAh Li-ion battery



Model 5413



Adstation™ 5613 Dermascope

Complete instrument includes our 3.5V dermatoscope head and wall transformer power supply.

- Direct LED illumination
- Optical grade 10X focusable magnifying lens
- Two interchangeable contact plates – one with scale, one without
- Base unit contains power switch and handle; add up to 3 single-handle extension units

Proscope™ 2.5V

- 2.5V halogen illumination and 10X optic system for true tissue color and accurate identification
- Large knurled focusing ring
- Reticle contact plate etched onto lens for easy measurement of lesions
- C-cell powered battery handle with rheostatic on/off switch
- Complete with nylon zippered pouch

Model 5312



Integra® Miltex® Products Limit Uncertainty

Limit Uncertainty with quality instrumentation from the brand you trust

Dermal Curettes, Extractors & Punches

(953-5215)	Fox Dermal Curette, 5½", round, 3mm diameter
(100-2017)	Keyes Dermal Punch, 4", round, 4mm diameter
(953-5524)	Schamberg Comedone Extractor, 3¼", DE, square loop ends

Needle Holders & Scissors

(953-6142)	Derf Needle Holder, 4¾", serrated jaws, TC
(953-7043)	Goldman-Fox Scissors, 5½", curved, one serrated blade
(953-3356)	Stevens Tenotomy Scissors, 4½", SC, long, curved, blunt

Forceps, Retractors & Hooks

(953-9662)	Swiss Cilia and Suture Forceps, 3¼", 2.8mm wide slanted smooth jaws
(953-3910)	Ragnell Retractor, 6", DE, 3x8mm and 5x15mm blades, delicate
(953-7405)	Joseph Double Hook, 6¼", two prongs, sharp, 5mm wide

Disposable Biopsy Punches & Curettes

(953-9343)	Biopsy Punch, ribbed handle, 4mm diameter, 50/box
(953-3554)	Dermal Curette, beveled cutting edge, 3mm, 50/box
(953-6914)	Dermal Curette, beveled cutting edge, 4mm, 50/box



For more information or to place an order, please contact:

HENRY SCHEIN®
MEDICAL
www.henryschein.com/medical

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Integra® Miltex® Disposable Dermal Curettes 5½"

- Sterile
- Seamless, stainless steel, semi-sharp cutting edge featuring a symmetrically ground beveled edge
 - Individually packaged in sealed, peel-apart pouches
 - Disposable, single-use
 - Sizes clearly marked on each curette
 - 5 sizes available

Curettes.....	50/box
Specify:	
#33-52, 2 mm	(953-8063)
#33-53, 3 mm	(953-3554)
#33-54, 4 mm	(953-6914)
#33-55, 5 mm	(953-9752)
#33-57, 7 mm	(953-9578)



**Integra® Miltex®
Sterile Dermal Curette
(953-3879)**..... ea



Integra® Miltex® Disposable Biopsy Punches

Seamless, stainless steel, razor-sharp cutting edge eliminates torn or pulled biopsies. Ribbed handle provides better comfort and control. Individually packaged in color-coded blister packs. Disposable, single-use items for convenience. Sizes clearly marked on each punch. Eight sizes are available for a wide range of procedures. 5-year shelf life.

Punches with Handle..... ea

Specify:	
1.5 mm	(953-7722)
#33-31, 2 mm	(953-9111)
#33-32, 3 mm	(953-7599)
#33-33, 3.5 mm	(953-1340)
#33-34, 4 mm	(953-9343)
#33-35, 5 mm	(953-5409)
#33-36, 6 mm	(953-4123)

#33-38, Assorted Set
(953-7301).....50/box
Contains: 50 punches (10 of each: 2 mm, 3 mm, 4 mm, 5 mm & 6 mm).

Punches, Short Handle.....	50/box		
Specify:			
3.5 mm	(953-7681)	5 mm	(953-4179)
4 mm	(953-2672)	6 mm	(953-9670)



Integra® Miltex® Adson Tissue Forceps 4¾"

1 x 2 Teeth, Delicate
Well-formed interlocking teeth help to provide a firm grasp on tissue during procedures.
#6-120, 4¾" (121 mm)
(953-8252)..... ea



Integra® Miltex® Spencer Stitch Scissors 3½"

Straight, Delicate
• Straight, delicate blades
• Notch in lower blade helps to hold suture in place for cutting
• Stainless steel
Part #9-100
(953-2248)..... ea



Sklar Tru-Punch

STERILE DISPOSABLE BIOPSY PUNCH



- Sold in boxes of 25 or 50
- Sizes ranging from 1mm-8mm
- Sterile packed - Ready-to-Use

The Sklar Tru-Punch has a “seamless” steel tip carefully honed for a razor sharp incision and precise sample. The ribbed and hollow handle permits tissue to be easily dislodged.

Please contact your Henry Schein representative for more information.



FOR ALL YOUR DERMATOLOGICAL NEEDS



DERM 942



Dermal Tip Electrodes*



Smoke Shark® III with SharkSkin



MI 750 *

DERM 942 40-watt high frequency desiccator (127-6142)	ea
Smoke Shark® III smoke evacuator (138-9521)	ea
Sharp Dermal Tip Electrode (127-2900) *	ea
SharkSkin electro surgery pencil adaptor with 3/8" x 10' tubing (138-1859)	ea
MI 750 Single Ceiling Mount LED procedure light (123-8002) *	ea

* Additional styles available



Contact your Henry Schein Sales Representative at www.henryschein.com



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01.14.2022 v1

HENRY SCHEIN®

PORTABLE CRYOSURGICAL V-TYPE KITS

- Safe dispensing system
- More fast-charging treatment buds than competing brands
- More treatment cones (6)
- Short treatment times
- 5-year shelf life
- Effective treatment for the removal of skin tags, common warts, plantar warts, actinic keratosis, genital warts, molluscum contagiosum, lentigo and seborrheic keratosis



Single Canister, 162 mL

Contains:

- 40 Round (5 mm) Treatment Buds
- 20 Arrow (2 mm) Treatment Buds
- 6 Treatment Cones (3 mm, 5 mm, 7 mm, 9 mm, 12 mm & 16 mm)

(570-1138).....ea

Replacement Canister, 162 mL

Comes with:

- 20 Treatment Buds
- 3 Treatment Cones

(570-1139).....ea

Replacement Canister, 236 mL

Comes with:

- 20 Treatment Buds
- 3 Treatment Cones

(570-1140).....ea



HENRY SCHEIN®

PORTABLE CRYOSURGICAL H-TYPE KITS

- 88 mL in each canister
- More fast-charging treatment buds than competing brands
- Safe dispensing system
- Short treatment times
- 3-year shelf life
- Effective treatment for the removal of skin tags, common warts, plantar warts, actinic keratosis, genital warts, molluscum contagiosum, lentigo, and seborrheic keratosis

Single Canister

Comes with:

- 30 Round (5 mm) Treatment Buds
- 20 Arrow (2 mm) Treatment Buds

(570-1141).....ea

Dual Canister

Comes with:

- 50 Round (5 mm) Treatment Buds
- 30 Arrow (2 mm) Treatment Buds

(570-1137).....ea



Simplifying Office-Based Electrosurgery for Over **75 years**

Featuring both monopolar and bipolar modes, self-diagnostics, and recall of stored power settings, the Hyfrecator® 2000 is a multi-function electrosurgical generator designed for simple use, precise tissue therapy, and years of safe, reliable operation. For versatility, the independent High and Low outputs produce two different therapeutic effects, thus gaining better control of the desired clinical outcome.

- Autoclavable Pencils
- Sterile Pencil Sheaths
- Electrolase® Disposable Electrodes
- Reusable Electrodes
- Bipolar Forceps

Contact your Henry Schein representative



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Eucerin® Aquaphor®

CLINICALLY-PROVEN SOLUTIONS
FOR YOUR SKINCARE NEEDS

EUCERIN ECZEMA RELIEF FLARE-UP TREATMENT CREAM UPC: 0-72140-01465-0 | HSI ITEM CODE: 124-4901
 EUCERIN ECZEMA RELIEF CREAM UPC: 0-72140-01510-7 | HSI ITEM CODE: 124-4899
 EUCERIN ADVANCED REPAIR LOTION UPC: 0-72140-63482-7 | HSI ITEM CODE: 131-3280
 EUCERIN ADVANCED REPAIR CREAM JAR UPC: 0-72140-02049-1 | HSI ITEM CODE: 131-3281
 EUCERIN ADVANCED REPAIR HAND CREAM UPC: 0-72140-63382-0 | HSI ITEM CODE: 110-5983
 AQUAPHOR HEALING OINTMENT 14 OZ. UPC: 0-72140-63608-1 | HSI ITEM CODE: 911-3536
 AQUAPHOR 1.75 OZ. HEALING OINTMENT TUBE UPC: 0-72140-45231-5 | HSI ITEM CODE: 911-0837
 AQUAPHOR SACHET PACKER BOX UPC: 0-72140-00674-7 | HSI ITEM CODE: 911-0011

Eucerin
 VERY DRY SKIN
ADVANCED REPAIR LOTION
 Light Rich
 Fragrance Free
 DERMATOLOGICAL SKINCARE

Eucerin
 VERY DRY SKIN
ADVANCED REPAIR CREAM
 DERMATOLOGICAL SKINCARE

Eucerin
 VERY DRY SKIN
ADVANCED REPAIR HAND CREAM
 Fragrance Free
 DERMATOLOGICAL SKINCARE

Aquaphor
HEALING OINTMENT
Advanced Therapy
 For dry, cracked, or irritated skin.
 NET WT 1.75 OZ. (50g)

Aquaphor
HEALING OINTMENT
Advanced Therapy
 For dry, cracked, or irritated skin.
 NET WT 14 OZ. (396g)

Natural Moisturizing Factors + Ceramides Enriched, helps skin retain moisture

RELIEVES DRY, ITCHY ECZEMA-PRONE SKIN

IMMEDIATE RELIEF & LONG-LASTING HYDRATION

SOOTHES DRY, CRACKED SKIN

Gebauer's Ethyl Chloride®



Fast



Practical



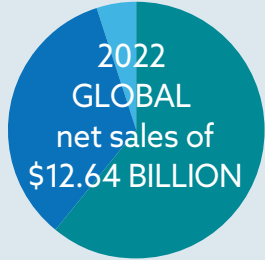
Efficient



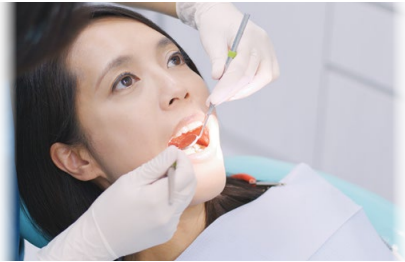
Learn More: www.Gebauer.com/EthylChloride



HENRY SCHEIN AT A GLANCE



- 59% DENTAL
- 35% MEDICAL
- 6% TECHNOLOGY & VALUE-ADDED SERVICES



2022 net sales of \$7.47 billion

DENTAL

Only global dental distributor to general practitioners, specialists, and laboratories

Growth Opportunities:

- Increasing penetration with existing customers
- Greater penetration of specialty markets
- Advancing technology solutions
- Continued focus on large group practices
- Digitalization of prosthetic solutions
- Geographic expansion



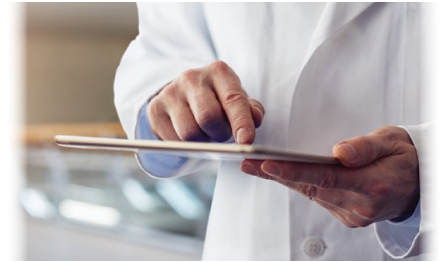
2022 net sales of \$4.45 billion

MEDICAL

A leading U.S. distributor to health care providers in multiple segments: alternate-site practices; ambulatory surgery centers; laboratory; public safety; government; and health systems

Growth Opportunities:

- Increasing penetration organically and through acquisition
- Continued focus on large accounts, health systems, and surgery centers
- Focus on specialty segments and solutions
- Create unique offering with supply partners
- Select international opportunities



2022 net sales of \$723 million

TECHNOLOGY & VALUE-ADDED SERVICES

Full-service provider of practice management software, claims management, patient relationship management, and practice services

Growth Opportunities:

- Expand cloud-based solutions
- Increasing penetration with existing customers
- Ability to serve large group practices
- Expand range of practice services and solutions-based product offerings
- Facilitating financial services for technology investments, office expansion, and practice transitions
- Geographic expansion

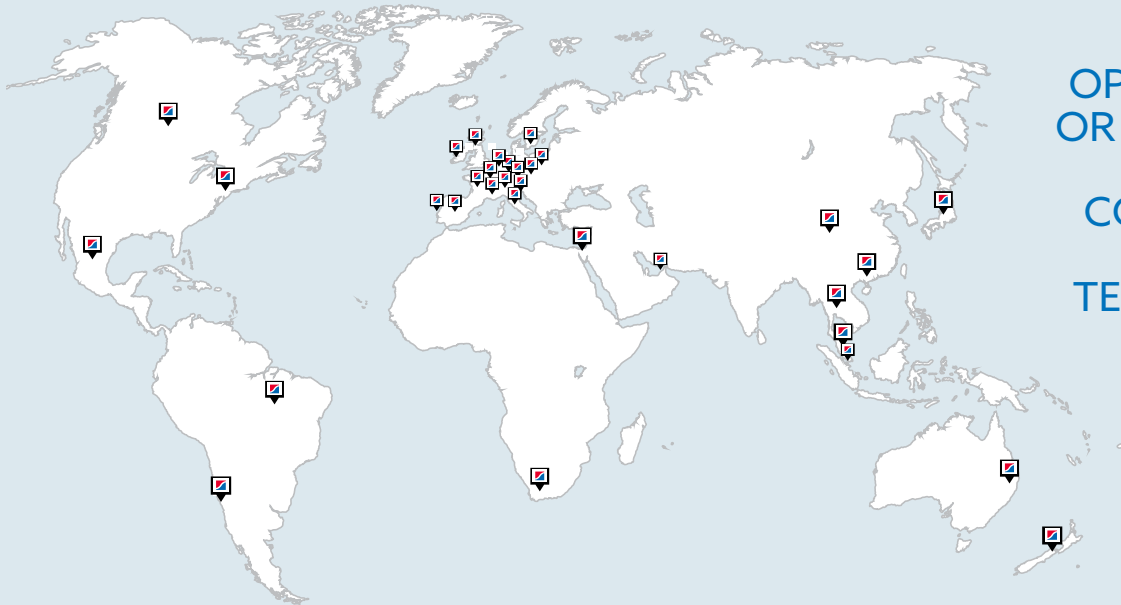
FORTUNE 500 RANKING OF THE LARGEST U.S. CORPORATIONS (16 YEARS)

A FORTUNE WORLD'S MOST ADMIRABLE COMPANY (22 YEARS)

AN ETHISPHERE® INSTITUTE WORLD'S MOST ETHICAL COMPANY SINCE 2012

COMPONENT OF S&P 500® INDEX (6 YEARS)

HENRY SCHEIN AROUND THE WORLD



OPERATIONS
OR AFFILIATES
IN 32
COUNTRIES
AND
TERRITORIES



SERVING
MORE THAN
1 MILLION
CUSTOMERS



MORE THAN
22,000
TEAM SCHEIN
MEMBERS



AVERAGE OF
157,000
CARTONS
SHIPPED DAILY

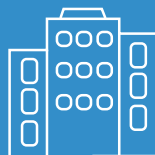


48
DISTRIBUTION
AND MANUFACTURING
CENTERS

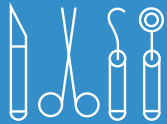
HISTORICALLY

99%
OF ITEMS ORDERED
ARE SHIPPED ON THE
SAME BUSINESS DAY
THE ORDER IS RECEIVED

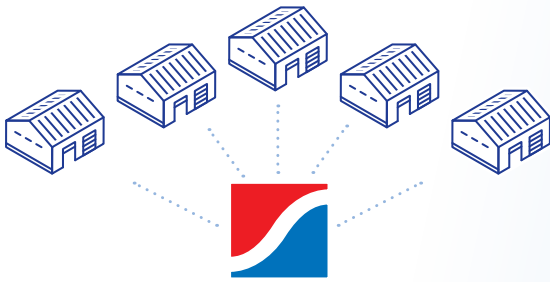
90 YEARS IN
BUSINESS



MORE
THAN
3,200
SUPPLIER
PARTNERS



300,000
BRANDED AND
HENRY SCHEIN-BRAND
PRODUCTS IN STOCK

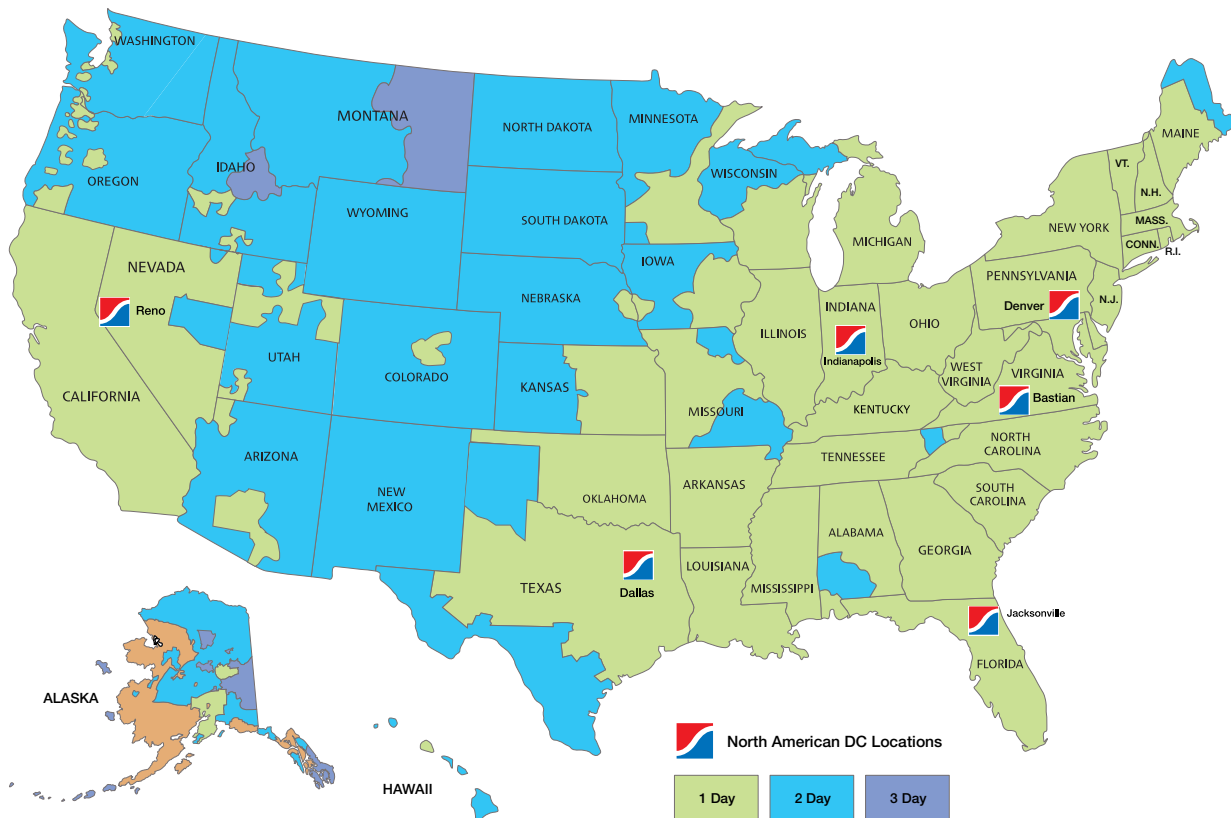


WE HAVE 5 DISTRIBUTION CENTERS
 WITH OVER
1.7 million
 SQUARE FEET OF DISTRIBUTION SPACE.
 That is equivalent to about
 30 football fields or 361 basketball courts!

At **Henry Schein Medical**, distribution starts with the highest-quality, FDA-approved products selected from suppliers that have met or surpassed regulatory standards and our Vendor Approval Process. From there, our technology-driven, emperature-controlled distribution and logistics network ensures product viability and consistent order accuracy.

To help ensure 99% order accuracy and health care product integrity, our distribution centers feature:

- Voice-directed picking
- Radio frequency
- Smart conveyor sorting
- Cart picking with dimensional data
- 24/7 temperature monitoring with generator backup
- Refrigerated, frozen, and controlled room-temperature storage capabilities



Western, DC
 Reno, NV

Midwestern, DC
 Indianapolis, IN

Southwestern, DC
 Dallas, TX

Northeastern, DC
 Denver, PA

Southeastern, DC
 Jacksonville, FL

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Due to manufacturer price increases, prices are subject to change without notification. Offer valid on our full array of products.

Upon any request by Medicare, Medicaid, Tricare or other payer, you must report the value of any benefit received from a discount program (e.g., points redemptions, gifts or other special awards).

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Not responsible for typographical errors. No adjustments from prior sales. Offer not to be combined with other promotions and/or special contract pricing. Void where prohibited. Local regulatory requirements may apply to use or installation of certain products.

It is your responsibility to understand and comply with any such requirements prior to purchase, use or installation of products.

†For informational purposes only.

Source: ReimbursementCodes.com and/or www.cms.gov.

Customer is responsible for verification of billing/coding in accordance with applicable specific circumstances.



RELY ON US™ FOR YOUR 2023-2024 FLU VACCINE NEEDS!

A Flu Vaccine program you can trust from
A COMPANY YOU CAN RELY ON

This is our 17th year of offering the Worry-Free Guarantee Flu Vaccine Program, over 90 years of expertise in pharmaceuticals!



Market-Leading Brands

- Seqirus Flucelvax® Quadrivalent, Afluria® Quadrivalent, and Flud® Quadrivalent
- Sanofi Fluzone® Quadrivalent, Fluzone® HD Quadrivalent, and Flublok® Quadrivalent
- GSK Fluarix® Quadrivalent and Flulaval® Quadrivalent



Product Choice to Meet All Your Needs

- Adult and Pediatric
- Multi-dose Vials and Prefilled Syringes
- Cell Culture and Egg-based Options Available


sanofi
GSK

WORRY-FREE PROGRAM COMPONENTS

ASK YOUR SALES CONSULTANT FOR DETAILS!

- Guaranteed Ship By Date
- Extended Payment Terms to 12/20/2023†
- Return Privilege*
- Option to increase quantity at time of order or later in the season**
- Discounts on ancillary and companion items during flu season
- Flu Practice Marketing Kit***

Visit www.henryschein.com/flu

*Offer good on minimum purchase of 7 vials and/or packs of Flucelvax®, Afluria®, Flud®, Fluzone® and Flublok®. GSK Fluarix® and Flulaval® are non-returnable. Returns must be in complete unopened vials or packs of syringes and allowable return percentage is specific to brand. Ask your sales consultant for more information. Returns will be in a form of a credit toward next year's flu purchases. Allowable flu vaccine returns must be received back to Henry Schein, Inc. between March 1, 2024 and April 30, 2024 for full returns credit. **Subject to availability. ***Not available in California.

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