

HENRY SCHEIN ANNOUNCES DISTRIBUTION AGREEMENT WITH INNOVACIONES DENTALES SA TO PROVIDE ORAL HEALTH SOLUTIONS FOR DENTAL PRACTITIONERS IN COSTA RICA

Company to Help Enhance Access to its Expansive Henry Schein-Brand Product Portfolio, Inclusive of Infection Control, Disposables, Instruments, Small Equipment, and Specialty Products

MELVILLE, N.Y., February 09, 2021 – Henry Schein, Inc. today announced its exclusive distribution agreement with Innovaciones Dentales SA, a leading dental supplies distributor in Costa Rica, to distribute the Company’s Henry Schein-brand product portfolio to dental professionals. As a result, dental practitioners in Costa Rica will have a local sales channel to purchase Henry Schein-brand products, helping to ensure a convenient, fast, and seamless process for requesting and receiving these products that can help improve practice efficiency and patient satisfaction. Previously, local dentists had to import Henry Schein-branded products from other markets, such as the United States.

General dentists, laboratory technicians, and specialists in Costa Rica will have direct access to disposables, infection control products, laboratory materials and equipment, and supplies necessary for a variety of specialized dentistry, including endodontics.

“Oral health professionals in Costa Rica can rely on Henry Schein and Innovaciones Dentales SA to efficiently deliver quality products that can help provide optimal patient care,” said Carol Challed, Vice President and General Manager, Market Development Group and Strategic Partnerships, Henry Schein. “By partnering with Innovaciones Dentales, we can also provide more local, on-the-ground support, helping to ensure a more seamless customer experience.”

Practitioners in Costa Rica will also benefit from local product support and consultation from sales representatives who can conduct virtual or in-person product trainings, support service-related issues, and advise on product solutions to advance clinical outcomes.

“As Henry Schein’s exclusive representative in Costa Rica, we look forward to delivering tremendous value to oral health professionals operating their practices and providing essential oral health care to patients,” Juan Carlos Gudiño, General Manager and Partner, Innovaciones Dentales SA.

Innovaciones Dentales began its operations in 2001, providing their clients with innovative, high quality products and specialized service for each of the brands that it represents. Innovaciones Dentales has an extensive continuing education program, and offers events such as workshops, talks, trainings, congresses and other activities aimed at the continuous learning of the dental union for the benefit of the dental health of the country.

For more information, or if you would like to order Henry Schein-brand products in Costa Rica, please contact Innovaciones Dentales at (506) 2232-9595.

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With more than 19,000 [Team Schein Members](#) worldwide, the Company's network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that help improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions help office-based [dental](#) and [medical](#) practitioners work more efficiently so they can help provide quality care more effectively. These solutions also support [dental laboratories](#), [government and institutional health care clinics](#), as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items.

A FORTUNE 500 Company and a member of the S&P 500® index, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 31 countries. The Company's sales from continuing operations reached \$10.0 billion in 2019, and have grown at a compound annual rate of approximately 13 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at www.henryschein.com, Facebook.com/HenrySchein, and [@HenrySchein on Twitter](https://Twitter.com/HenrySchein).