

# LEASE NEGOTIATION CUSTOMER CASE STUDY



Name:  
Dr. Adam A., DDS, MSD



Location:  
San Ramon, CA



Stage of Career:  
Early-Career



Goal:  
To Open a Practice

NEGOTIATED **\$300K** IN POTENTIAL SAVINGS FOR DR. S. | ROI: **2,900%**



9 Months of Free  
Rent, Saving:  
**\$35,100**



Operating Expenses  
Waived for:  
**5 months**



11-Year & 3 month  
Term with Options  
to Renew:  
**6 x 5 years**

## WHY CHOOSE CIRRUS?

- Rental Savings Since Inception: **\$480 Million+**
- Years' Experience: **20+ years**
- Dental Leases Reviewed: **25K+**
- Dental Leases Negotiated: **12K+**



Avg. Savings:  
**\$100K+**

Avg. Cost of Associate Issues:  
**\$200K+**

“After hiring Cirrus to negotiate my lease, I can honestly say that this was one of the best things I did before starting my practice. Their level of customer service is unparalleled and they were able to get me more than I asked for in free rent and other items. I would highly recommend Cirrus to anyone looking to negotiate their office lease.”

Questions about your upcoming dental office renewal or negotiation with your landlord?  
Call us for a complimentary lease chat by dialing 1.800.459.3413 or visit [www.cirrusconsultinggroup.com](http://www.cirrusconsultinggroup.com).